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Circle K is an international chain of convenience store, founded in 1951 in El Paso, Texas, United States. It is owned and operated by the Canadian based Alimentation Couche-Tard. It is the owner of the Mexican stores Tiendas Extra created by Modelo Group. Since the 1980s, Circle K has been the largest company-owned convenience-store chain in the U.S. It was second in overall number of U.S. stores to 7-Eleven. However, by 1989, it faced strong competition from convenience stores owned by oil companies, and Circle K declared bankruptcy in 1990. As of 2015 Circle K operates more than 10,000 stores worldwide and ranks second behind 7-11 in total store fronts, (includes both company run and franchise operations).

Oct 2007 - Jul 2014 | Circle K, Sarasota, FL
Market Manager

- Managed between eight to fifteen individual locations with total annual merchandise revenues of \$25 million and fuel of 27 million gallons
- Responsible for up to 120 employees with 15 direct reports
- Financial targets sales, labor, and variation achieved 5 consecutive years
- Twenty-two consecutive months District lead the Florida Division (35 Districts) in Plus Sells volume on selected monthly push items, on average 43% more units sold than next nearest District, 2012 through July 2014
- Implemented Shrink Action Plan that was adopted throughout the Florida Business Unit, (400 stores). Twenty-two percent decrease in Merchandise Variation in District and 9.0% reduction in Florida Business Unit
- Coordinated and produced quarterly Store Manager Sales meetings presentation for the Region (90 stores). Stimulated knowledge transfer and teaching and training
- Finished in Top 3 for District Manager in Florida of top KPI measurements (Sales, Shrink, Food Service Growth, Customer Service Shops) Ambassador Club recipient.
- Runner up District in Gatorade Sales Incentive 2013, (35 Districts)
- Four consecutive years that District's Customer Mystery shop scores among top five in Florida Business Unit, (35 Districts). Average Annual District score 95.47%.
- Reduced and maintained Employee turnover from 195% 2007 to 104% in 2009 and below 90% in 2010 through 2012