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Privately held company founded in 1975 Clark Oil has grown and operates forty-nine Convenience Stores in Mississippi and Southern Alabama. All stores provide fuel both non-branded and branded (Exxon and Shell). The stores provide a full service C-experience to include several QSR five deli's, Churches Chicken, Huddle House and nine Subway's. Best in class C-store chain for both Mississippi and Alabama which continues the Market leaders in the majority of merchandise categories.

Jul 2016 - Mar 2018 | Clark Oil Company, Mobile, AL
District Manager

- Eight Convenience Store locations \$15 million inside sales and 16 million gallons annually
- Responsible for 70 employees with 8 direct reports
- Responsible for the development and introduction of companywide initiatives through the seven Districts. Notable Rollouts

PIMS-Proactive Inventory Management System Automated Excel based Shrink System utilized by the stores and District Management to control merchandise loss

ARM-Audit Result Metrics Action based Metrics measured on Results

Payroll and Scheduling Tool Automated Excel based scheduling and payroll reporting tool that managed all aspects of scheduling and payroll

On the Grill Tool food service forecasting tool to help maximize sales while controlling spoilage and waste

Zero Sales Day Report - Report that measured category top items that showed zero sales for given days

Automated Cost Audit Process automated system that kept up with cost increases and decreases of cost items

Company Weekly Ops weekly results reporting for the Leadership of the Company

Tobacco Build To's - live report that ran scan data to forecast trends and assist stores in ordering in order to maximize sales and reduce waste

- Point Person for Statistical and Data Analytics for Operations and Marketing departments,