## Nashville, TN

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When embarking on household projects, many start their journey at The Home Depot. As the world's largest home improvement chain and one of the largest US retailers, the company operates nearly 2,275 stores in the US, Canada, and Mexico, as well as an online business. It targets the do-it-yourself (DIY) and professional markets with its selection of some 40,000 items, including lumber, flooring, plumbing supplies, garden products, tools, paint, and appliances. Home Depot also offers installation services for carpeting, cabinetry, and other products. One-third of Home Depot's total sales in FY2016 came from business in the states of California, Florida, New York, & Texas. In 2009 Home Depot changed it's tagline from "You can do it. We can help." to "More saving. More doing."

Jan 2002 - Aug 2004 | The Home Depot, San Antonio, TX General Manager

- Operated two separate locations, \$30 million and \$70 million
- Responsible for 150 employees, over 200 in season.
- Total P&L responsibility
- Selected to Home Depot's initial Store Leadership Program from over 20,000 candidates. Intense two-year structured learning program from in store experience to corporate training. Leadership & Development, Process Improvement, Six Sigma, Financial Management, Project Management, Inventory Control, Safety and Employment practices.
- Completed and lead a Corporate Merchandise project for a possible Designer Bath Showroom rollout within the Southwest Division, 200 stores.
- 2004 implemented in-stock process improvement plan San Antonio market increased in-stock from 87% to 93 %, restocking productivity up 40%, based on dollars per man hour, in District.
- 2003 appointed to District (San Antonio) Flooring Captain.
- 2002 Sales up 17% promoted to larger volume store.