

# Anthony Carl Thomas

Nashville, TN

## RESUME SUMMARY

Experienced mid/senior-level Management Professional with over 10 years of expertise in field operations and analytics. Proven track record in team development and surpassing KPIs. Revolutionized business analysis with innovative reports utilizing Lead and Lag Measures. Developed and introduced the Ride Sheet report (an initiative-taking Interactive Dashboard with drop down selections for all Business Units and time frames measuring and trending multiple metrics across the organization) The Ride Sheet has fundamentally impacted the MAPCO culture and changed the way Operations went to business.

## CORE COMPETENCIES

Operations Leadership | People Development | Communication | Statistical Analysis | Data Mining | Report Development | Microsoft Office Platform

## PROFESSIONAL EXPERIENCE

May 2019 – Present | MAPCO Inc., Nashville, TN

### Manager of Continuous Improvement

- Led Operations Support functions
- Pioneered Lead/Lag Measures reporting for Operations
- Managed daily and weekly Operations reporting
- Provided Ad Hoc Reporting for VP of Operations, People & Culture, and Merchandising
- Provided specialized weekly reporting for People & Culture and Merchandising
- Spearheaded Special Projects and Process Improvements
- Facilitated bi-weekly District Manager continuous education training
- Conducted bi-weekly DM Virtual Meetings with support departments
- Administered Smart Sheets, Zenput, Reflexis, CB4, Staples and FSI
- Updating and maintained all Operations Process within the Operations Manual

Apr 2018 – May 2019 | MAPCO Inc., Nashville, TN

### District Manager

- Oversaw Eleven Convenience Store
- Responsible for 90 employees with 11 direct reports
- Developed and Ran an Excel based schedule tool for Operations 340 MAPCO locations
- Developed the Initial Company Ride Sheet and supported 340 MAPCO locations



{615} 925-2969



[athomas9662@outlook.com](mailto:athomas9662@outlook.com)



[anthony-c-thomas](https://www.linkedin.com/in/anthony-c-thomas)



[anthonycthomas.com](http://anthonycthomas.com)

## SKILLS

Leadership  
Multi-Unit Leadership  
Operations Management  
P&L Management  
Budgeting/Forecasting  
Labor Management  
People Development  
Teaching/Training  
Team Building  
Strategic Planning  
Data Analytics  
Retail Analytics  
Microsoft Excel  
Power Query  
Power BI  
Power Automate  
Microsoft Access  
PDI

## EDUCATION

### Bachelor in Business Administration

University of Texas at San Antonio  
December 1989

# Anthony Carl Thomas

Nashville, TN

## PROFESSIONAL EXPERIENCE

Jul 2016 – Mar 2018 | Clark Oil Company, Mobile, AL

**District Manager**

- Eight Convenience Store locations \$15 million inside sales and 16 million gallons
- Responsible for 70 employees with 8 direct reports
- Company Compliance Manager responsible for the development and introduction of companywide initiatives through the seven Districts, (PIMS-Proactive Inventory Management System, ARM-Audit Result Metrics, Payroll and Scheduling Tool, On the Grill Tool, Zero Sales Day Report, Other Tobacco Build To's, Automated Cost Audit Process, Company Weekly Ops, etc.)
- Point Person for Statistical and Data Analytics for Operations and Marketing departments, enterprise wide (Sales, Item Movement, Sales Incentive Tracking and Reporting, etc.)
- Top Incentive Sales District every period for FY 2017
- Supply Expense reduction of 40% in FY16 and an additional 20% in FY17
- Merchandise Shrink reduction of 15.0%

Aug 2014 – Mar 2016 | 99 Cent Only Stores, San Antonio, TX

**District Manager**

- Seven individual locations carrying full selection of grocery items, general merchandise, full produce/deli/frozen assortment with annual revenues of \$26 million
- Responsible for 130 employees with 7 to 8 direct reports
- Human Resources and Assets Protection oversight with responsibility for all hiring, training, corrective action, separations and theft investigations
- Six consecutive quarters of exceeding financial goals, sales, labor and variation.
- Only district in Texas where all stores realized positive cash flows for FY14 and FY15.

Oct 2007 – Jul 2014 | Circle K, Sarasota, FL

**District Manager**

- Managed between eight to fifteen individual locations with total annual merchandise revenues of \$25 million and fuel of 27 million gallons
- Responsible for up to 120 employees with 15 direct reports
- Financial targets sales, labor, and variation achieved 5 consecutive years
- Twenty-two consecutive months District lead the Florida Division (35 Districts) in Plus Sells volume on selected monthly push items
- Implemented Shrink Action Plan that was adopted throughout the Florida Division
- Coordinated and produced quarterly Store Manager Sales meetings presentation for the Region (90 stores)

Nov 2004 – Jun 2007 | Navy Exchange, Subbase New London, CT

**General Manager (Multi-Unit Manager)**

- Eight individual locations with individual P&L's that rolled up to a Complex P&L. Main Store, Three convenience stores, Service Station, Liquor Store, Furniture Store and Navy Lodge.
- Service operations: Two Barber Shops, Beauty Salon, Tailor Shop, Laundry Dry Cleaning Shop and Flower Shop.
- Seventy room hotel, received 2006 World-wide Hospitality Award
- Three food operations, concession contracts: Subway, Spikes Junkyard Dogs and Fresh Grill.
- Four retail concession operations: GNC, T-Mobile, Town Fare Tire and H&R Block.
- Two Krispy Kreme operations

For additional details on work experience, accomplishments and skills please visit [anthonycthomas.com](http://anthonycthomas.com)

# Anthony Carl Thomas

Nashville, TN

## PROFESSIONAL EXPERIENCE

Nov 2004 – Jun 2007 | Navy Exchange, Subbase New London, CT

### General Manager (Multi-Unit Manager)

- Completed new business development
  - Conversion of Service Station into full Convenience Store
  - Introduction of full Garden Center: \$170,000 in sales 2006 expected \$200,000 in 2007.
  - Introduction of Full-Service Sushi Bar, first in Company: first 8 weeks' sales \$30,000

Jan 2002 – Aug 2004 | The Home Depot, San Antonio, TX

### General Manager

- Operated two separate locations, \$30 million and \$70 million
- Responsible for 150 employees
- Total P&L responsibility
- Selected to Home Depot's initial Store Leadership Program. Intense two-year structured learning program from in store experience to corporate training.
  - Leadership & Development, Process Improvement, Six Sigma, Financial Management, Project Management, Inventory Control, Safety and Employment practices.
- Completed and lead a Corporate Merchandise project for a possible Designer Bath Showroom rollout within the Southwest Division, 200 stores.
- Lead a process improvement team in San Antonio Market on in-stocks position, in-stocks improved from 84% to 93%.

Jul 1995 – Aug 2001 | Target Stores, Amarillo, TX

### Assistant Store Team Leader (Assistant Manager)

- Operated in all Assistant Team Leader functions, Logistics, Hard-lines, and Soft-lines
- Responsible for total store operations
- Safety Captain
- Inventory Captain
- Additional District responsibilities
  - District Trainer
  - Merchandise Resource Team
  - District Credit Champion, (Motivated Store Team to process over 11,000 new credit applications in 1999. Appointed to the Regional Credit Team 2000)
- District Y2K Captain

Mar 1993 – Jun 1995 | Army Air Force Exchange Service, Albuquerque, NM

### Operations Manager

- Administration of customer and internal support services, Loss Prevention, Custodial, Customer Service, Front End and Logistical functions
- Budgeting, forecasting and planning store sales, payroll and expenses
- Appointed as Lead Certifier of Diversity Instructors
- Diversity Trainer for Desert Mountain Region

Feb 1990 – Mar 1993 | Army Air Force Exchange Service, Colorado Springs, CO

### Operations Manager